# FEATURE SPOTLIGHT **(EYWORDS**



## **Targeted Giving, Smarter Fundraising**

Sub-keywords give charities the power of many campaigns while using only one main keyword. Donors get a consistent, seamless experience while you track where gifts should go, whether by school, region, team, or even individual animals in care.

# You can use up to 50 sub-keywords at no extra cost.

Say you have 45 animals in your shelter, each one could have its own subkeyword. For example, adding the animals name after the keyword LOVE, supporters have the power to donate to the animal they want to support (e.g. LOVE REX or LOVE LUNA).

### WHEN TO USE



Track donations across regions or programs



Highlight specific animals, shelters, or cases



**Encourage teams** to fundraise together



Stretch your campaign investment further

## VALUE & IMPACT -

Sub-keywords make it easier to fundraise for multiple programs, teams, or causes, all while giving donors a simple, seamless donation experience. They help you track donor intent and ensure funds go exactly where supporters want them to.

Using MGFC's reporting tools, you can see which sub-keyword was used and confidently allocate donations to the right program, school, or animal in care. It's a smart way to keep your back-end organized and your donor communications crystal clear.



Calgary's | trust | for public education

EducationMatters uses sub-keywords to let donors support over 230 Calgary schools individually. Their dedicated landing page lists subkeywords for each school so supporters can give directly to the one that means the most to them.







For instance, texting EdMattersACADIA to 30333 sends funds directly to Acadia School, while EDMATTERS alone goes to the general fund.

This system powered their "Loonies for Literacy" campaign, helping create school pride, donor confidence, and clear impact tracking.